

# Group Insurance Benefit & Pension Plans

## *Especially for:*

- Auto Dealers
- Recyclers
- Collision Repair Shops
- Retail Gas Dealers
- Tire Dealers
- Parts & Equipment Suppliers
- Independent Repairers
- Muffler & Brake Shops

## The choice of plan design is yours!

The ATA plan provides owners with the opportunity to obtain savings at the most competitive premium rates in the industry, combined with the best service levels anywhere.

## Background

Corporate Benefits 2000 Inc. and Medavie Blue Cross have partnered with the Automotive Trades Association of Atlantic Canada (ATA) since 1995 to provide exclusive and industry-specific Group Insurance Plan benefits to Association membership.

In 2015, MacLellan & Moffatt Benefits & Pensions joined the ATA program.

## Why Employers Need a Group Insurance Plan

The automotive service & repair industry is facing major challenges in the area of human resource planning and workforce development. It is more essential than ever that employers provide affordable benefits for their employees and their families. The ATA Group Insurance Plan has been a great asset to employers in the automotive industry in terms of hiring and retaining highly skilled employees.

## ATA/Medavie Blue Cross Plan

- Customized Industry-Specific Benefits
- Pay-Direct Quick Pay Offices
- A Medavie Blue Cross Account Executive & Client Service Representative
- Proven Lower Group Rates
- Dedicated Insurance Brokers
- Support from the ATA Executive overseeing the plan

## Do We Have to be a Member of the ATA?

No. A quote can be provided to you without being a member of the ATA. If you wish to proceed, however, you must become a member and remit an annual membership fee of \$200 plus HST, which then entitles an employer to all ATA membership benefits. The savings that the ATA plan provides covers the annual membership cost and more.

## Design Your Own Plan

The choice of plan design is yours. Medavie Blue Cross can match your current plan or can design a new plan for you. Your representative will design a plan that meets your needs and there is no cost to receive a quotation.

## Some Customer Comments...

"This Industry specific insurance plan can benefit every sector in our Industry. We highly recommend it." *Automotive Sector Council of Nova Scotia*

"The service Medavie Blue Cross provides is second to none and our premiums are always competitive year after year" *Canavans Central Appraisals*

"We have saved a tremendous amount of money on our group benefits since switching to the ATA plan. We are very pleased" *A. P. Reid Insurance Stores*

## Contact Us

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## Your ATA/Group Benefits & Pensions Team

### Carlos Rodrigues

Carlos has worked in the industry for over 30 years having earned an industry-wide reputation for outstanding service and commitment to his clients. Carlos has been instrumental in the development of the ATA/Medavie Blue Cross Insurance Plan. Carlos lives in Dartmouth, is married to Catherine and has one son and three grandchildren.

### Sharon Hogg

Sharon Hogg has worked in the industry for over 30 years and puts that experience to good use for all of her valued clients. Sharon lives in Wellington with her husband Stewart and has a daughter Jennifer.

### Lisa Joncas

Lisa Joncas has worked in insurance for over 25 years including time with Maritime Medical Care Inc and MSI, which eventually merged as Medavie Blue Cross. She began her business in 2004 and is a life long resident of Dartmouth. Lisa has 2 children and is a proud volunteer of the Children's Wish Foundation.

### Mark Denholm

Mark has worked in the insurance and pension industry for the past 10 years and is committed to providing high level service to employers in both Group Insurance and Group RRSP's/Pensions. Mark resides in Truro with his wife Meaghan and two young sons.

### Patty McDonald

Patty has provided employers with exceptional service and advice on their Group Insurance plans for over 23 years. A Native of Liverpool N.S., she now resides in St. Margaret's Bay.



### Our Team:

Front row left: Patty McDonald - MacLellan & Moffatt Benefits Experts,  
Sharon Hogg - MacLellan & Moffatt Benefits Experts,  
Lisa Joncas - L Joncas Insurance Services.

Back row left: Mark Denholm - MacLellan & Moffatt Benefits Experts,  
Graham Conrad - Executive Director, Automotive Trades Association,  
Carlos Rodrigues - Corporate Benefits 2000.